



Welcome to the Folino Family Club!

To help you make the most of your membership please take a moment to familiarize yourself with the policies and benefits of your membership.

TERMS & CONDITIONS

MEMBERSHIP FEE/BILLING: Upon sign-up, the membership fee of \$195.00 (plus tax) for the current quarter is processed so that you may enjoy all your benefits immediately which includes six complimentary bottles of your choice, 4 complimentary wine tastings per visit and other perks as detailed below. Membership fees are automatically processed using the card on file on the first day of March, June, September, and December (new members will not be rebilled).

SEASONAL SELECTIONS: One month prior to your billing, you will receive an email with the seasonal wines selected for the quarter (referred to as the “Sommelier Selection”). You may customize your order during the two-week selection period. If no changes are made, the Sommelier Selection will be processed.

LOYALTY POINTS: For every \$10 you spend in our Folino Estate Tasting Lounge and Vintner’s Table locations, you will earn 1 Loyalty Point. Upon sign-up, you will receive 200 Loyalty Points (\$20) to use in the Folino Estate Tasting Lounge or at our Vintner’s Table locations! You will also receive 100 Birthday Points, 200 Club Anniversary Points, and 200 Club Member Referral Points.

MEMBER PERKS: You’ll receive member prices of 10% off merchandise and 15% off wine bottles purchased online or on “**carry-out**” bottles at the Folino Estate Bottle Shop or Vintner’s Table locations. You’ll also receive special member prices on all events, private events (excluding weddings) and stays at our Vintner’s Inn in Kutztown! Every quarter, you’ll receive four complimentary Signature Wine Tastings for 4 with each visit, a complimentary “Winery Tour & Tasting” for two and a sign-up gift.

PICK-UP: Members may pick up their wines in our bottle shops during the months of March, June, September, and December. Special pick-up incentives are offered each quarter.

SHIPPING: Members receive complimentary shipping for six or more bottles. Federal law requires all alcohol shipments be signed for by a person at least 21 years of age therefore a UPS ACCESS POINT or business address is recommended for delivery. A tracking number will be provided when your order ships. If delivery changes are needed, members must contact UPS directly at www.ups.com or 1 (800) 742-5877. UPS will make 3 attempts to drop off the shipment. If UPS returns the order to Folino Estate as undeliverable, the cost to reship will be charged to the credit card on file.

HOLDS/CANCELLATIONS: While we would love for you to participate indefinitely, we request a membership commitment of one year. You may request a temporary hold to be placed on your account or ask to be switched to the Wine Club. For more details, please contact our Wine Club Concierge at wineclub@folinoestate.com or 484-452-3633, ext. 117. If a cancellation is necessary, please understand that all membership discounts, perks, and accrued Loyalty Points are forfeited.